

## LIST OF CONTRACTED INSURANCE COMPANIES & COMMISSIONS

INSURANCE COMPANY	PERSONAL PROPERTY	PERSONAL AUTO	COMMERCIAL AUTO	COMMERCIAL PROPERTY & LIABILITY	LIFE / GROUP
Abex Affiliated Brokerage Exchange	N/A	N/A	N/A	10-15%	N/A
April Canada	10-15%	N/A	N/A	10-15%	N/A
Aviva Insurance Company	20%	10-12.5%	7.5-12.5%	20%	N/A
Burns & Wilcox Canada	N/A	N/A	N/A	10-15%	N/A
Canada Life	N/A	N/A	N/A	N/A	30-60% first year, 5-10% in subsequent years
Cansure	N/A	N/A	N/A	15%	N/A
Chubb Insurance Company	10-15%	10-15%	10-15%	15-20%	N/A
Cowan Insurance Group	15%	N/A	N/A	N/A	N/A
Definity Insurance	20%	10-12.5%	7.5-12.5%	20%	N/A
Echelon Insurance	N/A	10-12.5%	7.5-12.5%	20%	N/A
Elite Insurance Company	20%	N/A	N/A	N/A	N/A
Encon Insurance Manager Inc.	N/A	N/A	N/A	7.5-15%	N/A
Facility (Non-standard) – Nordic Insurance	N/A	0-5%	0-5%	N/A	N/A
Forward Insurance	10-15%	N/A	N/A	15%	N/A
Foxquilt Insurance Services	N/A	N/A	N/A	10%	N/A
Great West Life	N/A	N/A	N/A	N/A	30-60% first year, 5-10% in subsequent years
Hagerty Canada	N/A	12.5%	12.5%	N/A	N/A
Intact Insurance	20%	10-12.5%	7.5-12.5%	20%	N/A
Manulife Financial	N/A	N/A	N/A	N/A	30-60% first year, 5-10% in subsequent years
ODIS Underwriting Inc.	10-15%	N/A	N/A	15%	N/A
Pacific Marine	15%	N/A	N/A	15%	N/A
Pafco Insurance	N/A	12.5%	12.5%	N/A	N/A
Pembridge Insurance	20%	12.5%	12.5%	N/A	N/A
Premier Canada Group	10-20%	N/A	N/A	15%	N/A
South Western Group	N/A	N/A	N/A	15%	N/A
SWG Specialty Underwriters	N/A	N/A	N/A	10-15%	N/A
Totten Group	10-15%	N/A	N/A	12-15%	N/A
Travelers Canada Insurance Company	20%	10-12.5%	7.5-12.5%	20%	N/A
Unica Insurance	20%	10-12.5%	7.5-12.5%	20%	N/A
Victor Insurance	N/A	N/A	N/A	7.5-15%	N/A
Wawanesa Insurance	20%	10-12.5%	7.5-12.5%	20%	30-60% first year, 5-10% in subsequent years